

## WORKSHOPS AND TRADE EVENTS

### INVITATION TO ATTEND WEBINAR “UNDERSTAND FTAs TO BETTER ACCESS EU AND UK MARKETS – COLLABORATION’S OPPORTUNITIES BETWEEN SINGAPOREAN AND VIET- NAMESE BUSINESSES

Despite the impact of Covid-19 on global trade, European Union (EU) imports from Vietnam saw a 18.3 per cent increase in the first 10 months since the EU-Vietnam Free Trade Agreement (EVSFTA) came into force (period of August 2020 to June 2021). UK annual imports from Vietnam in 2020 amounted to 5 billion USD and are expected to reach at least 6 billion USD this 2021.

Representing about 10% of imported value into the EU (2-3 billion USD), agricultural and food processed products from Vietnam have clear evidence to expand further in the years to come.

Vietnam and Singapore are the two countries in ASEAN signing the FTAs with both the EU and the UK, which allowed the tariff-free for all goods originating from our two countries to access these markets.

Vietnam and Singapore SMEs in food industry are provided with relative advantages to strengthen the collaboration and further tap the benefits of these agreements.

To be organized on August 28, 2021, the Webinar on “Understand FTAs to better access EU and UK markets – Collaboration’s opportunities between Singaporean and Vietnamese businesses” will be a good opportunity for Singaporean businesses to understand Vietnam food industry and on

how to collaborate with Vietnamese producers to reap the benefits from FTAs with EU and UK and make use of the annual quota for Asian food products with specialised rules of origin stipulated in the EUSFTA and UKSFTA.

Webinar Agenda 28 August 2021 (Tentative)

Date: 28 August 2021 (Tentative date)

Time: 9am -18pm

Location: Online platform

- 9:00-9:30** – Open meeting room on Zoom (Live webinar ID + password will be sent to registered participants via email 2 days before the event)
- 9:30 – 9:40** – Welcome speech – Vietnam Ministry of Trade and Industry (MOIT)
- 9:45 – 9:55** – Opening speech – H.E. Mai Phuoc Dzung, Vietnam’s Ambassador to Singapore
- 9:55 – 10:05** – Welcome remarks – Dr. Douglas Foo, Guest of Honor, President of SMF
- 10:05 – 10:20** – **Keynote speech: FTAs with EU and UK, how Singaporean and Vietnamese businesses can reap the benefits** – Dr. Deborah Elms, Director of Asian Trade Center
- 10:20-10:35** – **FTAs’ benefits to businesses: Areas of collaboration in food industry between Vietnam and Singapore** – Mr. Ngo Chung Khanh, Deputy General Director, Multilateral Trade Policy Department – MOIT
- 10:35 – 10:50** – **Understand TSD concerns in FTAs – what is needed for a successful implementation at entrepreneurial level-** Mr Alain Cany, EuroCham Chairman
- 10:50 – 11:00** – **Practical considerations of using the EUVFTA and EUSGFTA to achieve import duty savings** – Mr. Frank Debets, Managing Partner, PricewaterhouseCoopers WMS Holdings Pte. Ltd.
- 11:00 – 12:00** – Q&A

**Afternoon Session, Recommend to Singaporean businesses**

- 14:30-18:00** – Individual matching opportunities with Vietnam suppliers/producers (*See list of Vietnamese participants at the Webinar for details and B2B requests*). B2B trade sessions (2-4 online trading rooms will be opened simultaneously with interpreter support)

Please contact us for more information:

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