

TOGETHER WE GROW

Sustainable growth
for a better future



SUSTAINABLE
Development



INNOVATIVE
Solutions



STRONG
Performance



LASTING
Partnerships



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OUR STORY



PLAN
FOR
2026



New factory
with capital of
8 mil USD

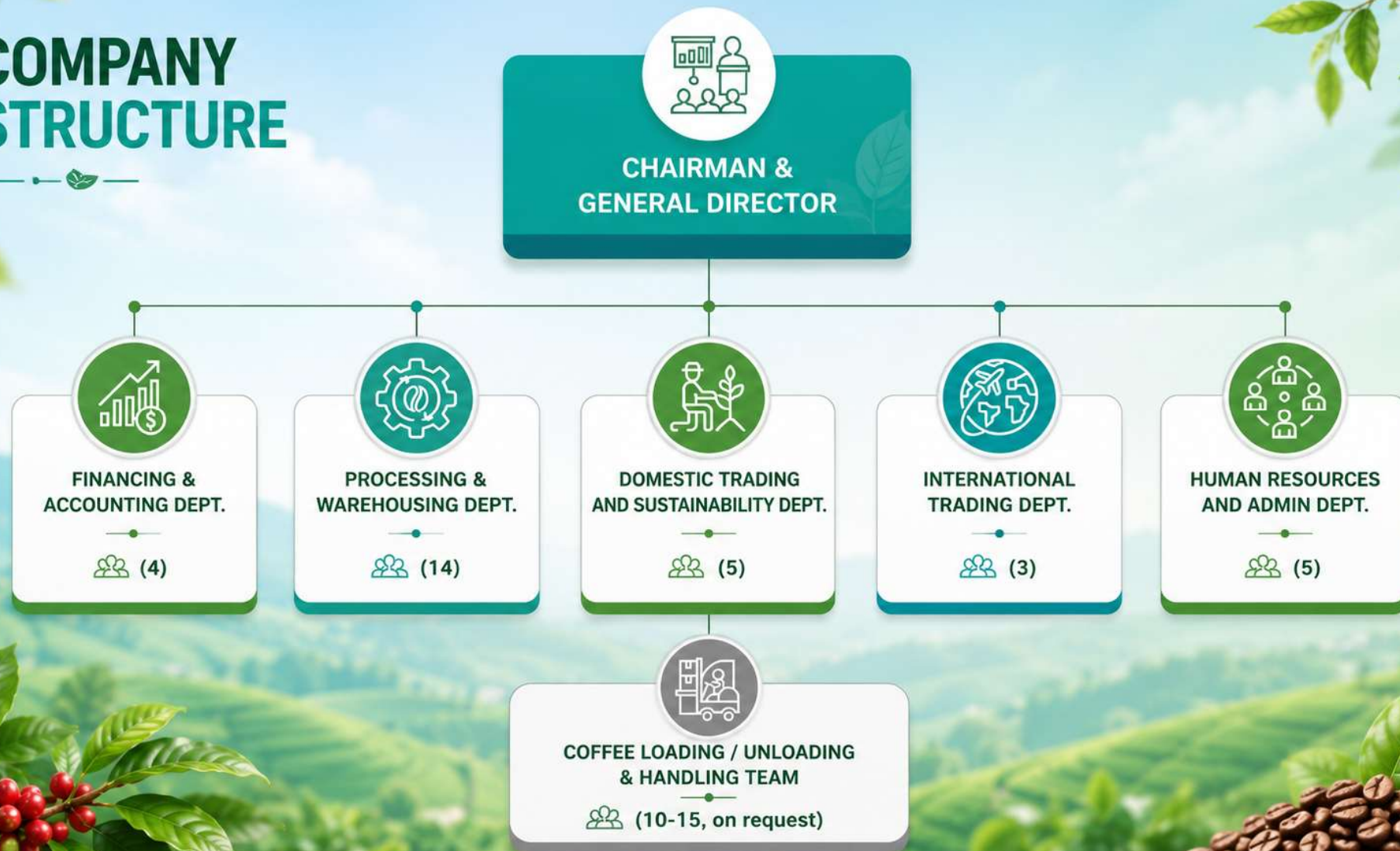


Capacity supply of
100k mt
per year



Export revenue of
350 mil USD

COMPANY STRUCTURE



OVERVIEW

At a glance in

2025

300
Mil USD



Export revenue
more than
85 %



Export coffee to
more than
40 countries



More than
70k mts
buy and sell in 2025



+40 staffs



Processing Capacity
300 MTS/day



3600+
farmers network



70+ partners



20k+
warehousing



Storage capacity
15k mts



REVENUE



Revenue by year

In the first years of commercial business, the company's revenue was only about 300 billion VND.

2018

After the processing machine went into operation revenue increased to **800 billion VND (32 M USD)**



2019

1,379 billion VND (60,5 M USD)



2020

Increased to **1,860 billion VND (80,5 M USD)**



2021

Despite the impact of the epidemic, revenue reached **2,342 billion VND (100,5 M USD)**



2022

2,930 billion VND (125 M USD)



2023

3,600 billion VND (150 M USD)



2024

5,000 billion VND (200 M USD)



2025

8,000 billion VND (300 M USD)



Q2/2026 OVERVIEW

Key performance highlights and strategic progress during Q2/2026, driving sustainable growth and global success.

Trust Leads to Success



REVENUE

\$175M

 Actual generated



TOTAL OUTPUT

50K Tons

 Consolidated volume



EXPORT SHARE

75%

 International supply



EXPORT TO

40+ Countries

 Global trading partners



TEAM SIZE

44+ Members

 Specialists and experts



TARGET REVENUE
2026

\$400M

 Annual strategic goal



Global Reach

Expanding to 40+ countries worldwide.



Sustainable Growth

Consistent performance today, stronger results tomorrow.



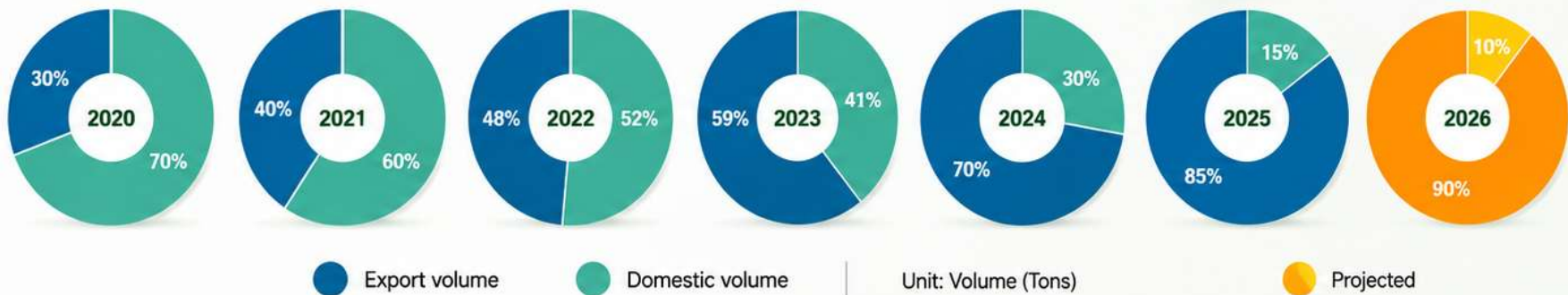
Future Focus

Driving value, building trust, and creating lasting impact.

OUTPUT MARKET



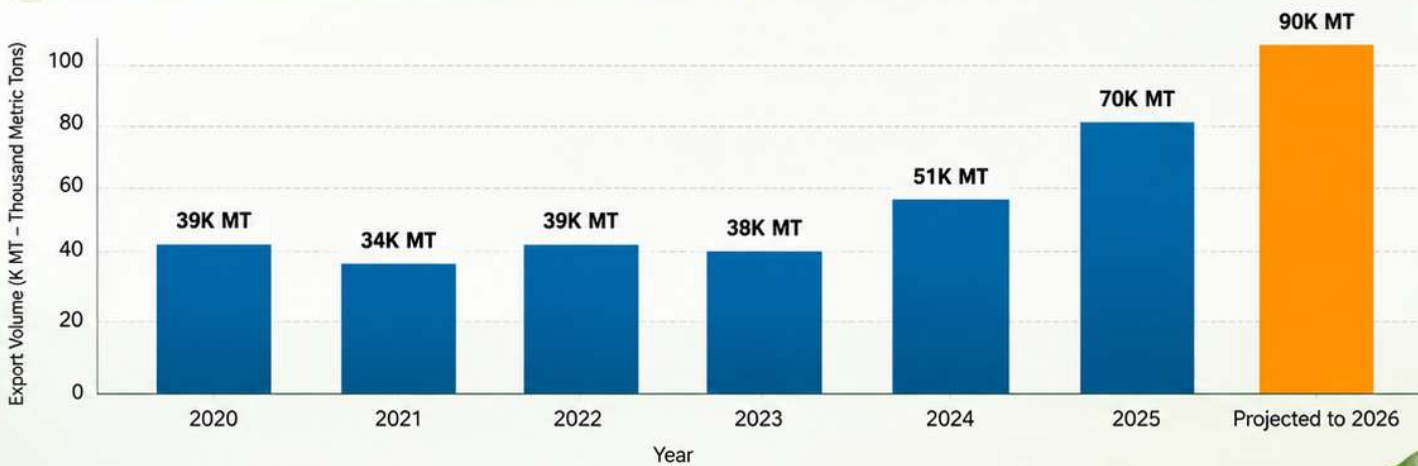
FIGURE 1: MARKET OUTPUT DISTRIBUTION BY VOLUME (2020–2026)



Sustainable growth driven by strong export performance and expanding global presence.



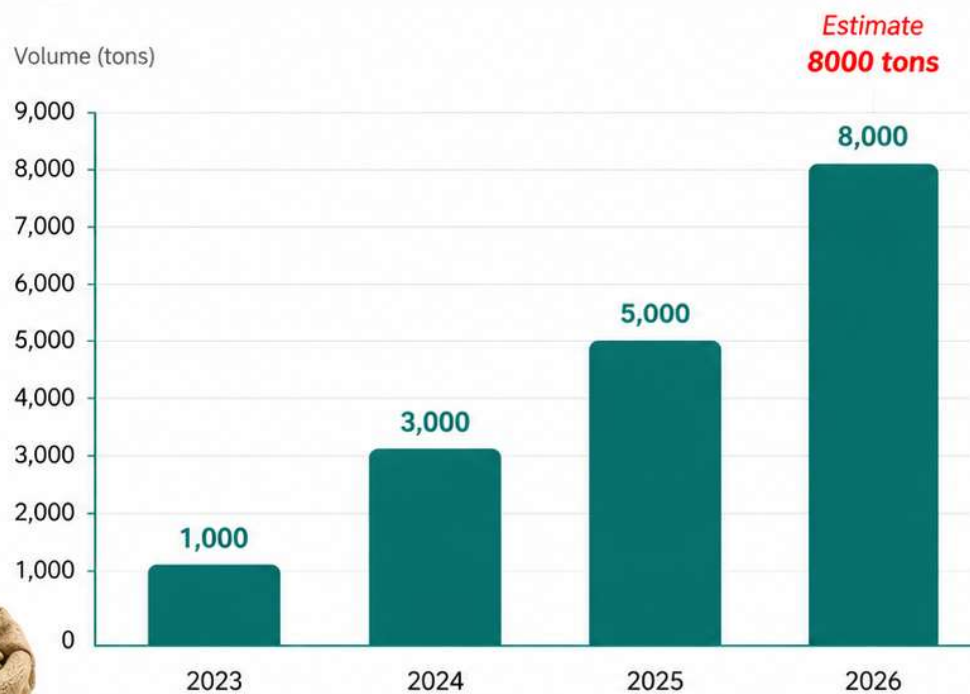
FIGURE 2: TOTAL EXPORT VOLUME TREND (2020 – 2026)



Strong growth in export volume, reaching **90K MT** by 2026.

ARABICA EXPORT

The export volume of Arabica coffee



Arabica Vietnam



PARTNERS

Building strong relationships,
growing together.



DIFFERENTIATE



What makes us different

Driven by growth, delivered with quality, trusted by the world.

2026
Growth Ahead



Wide range of products



Diverse coffee products to meet the needs of global markets.



Full year round supplying and shipping



Stable supply all year round with reliable logistics to deliver on time.



100% quality and timely shipment



Strict quality control and efficient processes ensure on-time delivery every time.



**GLOBAL QUALITY
YOU CAN TRUST**



**RELIABLE SUPPLY
ALL YEAR ROUND**



**QUALITY GUARANTEED,
DELIVERY ASSURED**



**SUSTAINABLE TODAY,
BETTER TOMORROW**

OUR PRODUCTS - Robusta

R1, S18 WET POLISH



R1, S18 CLEAN POLISH



R1, S18 2% Black and Broken



R1, S16 WET POLISH



R1, S16 CLEAN POLISH



R1, S16 2% Black and Broken



G1
S18

G1
S16

OUR PRODUCTS

R2, S13 CLEAN



R2, S13 – 5% Black and Broken



R3 – 20-25% Black and Broken



Excelsa



OUR PRODUCTS – Arabica

VN Arabica S18



VN Arabica S16



LAOS Arabica S18



LAOS Arabica S16



VN Arabica S14



VN Arabica S13



LAOS Arabica S14

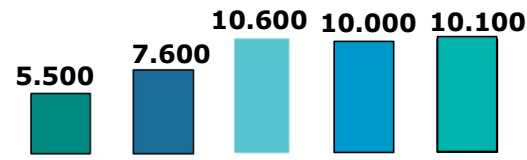


LAOS Arabica S13

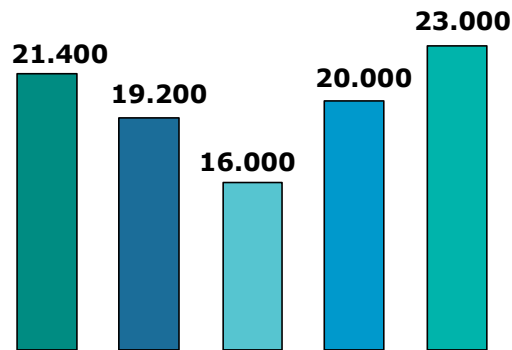


Hold 5 certificates in businesses and coffee exports

CERTIFICATIONS

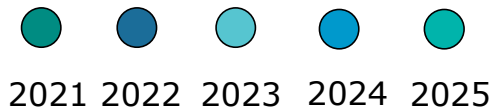


RA



4C

Volume (tons)



2016: Implemented UTZ certification. Successful transition from UTZ certification to **Rainforest Alliance (RA)** certification in 2021: Sustainable Agriculture Standard designed to bring more value to farmers and workers as well as businesses that use certification Rainforest Alliance to provide more sustainable agricultural products and responsible supply chains.

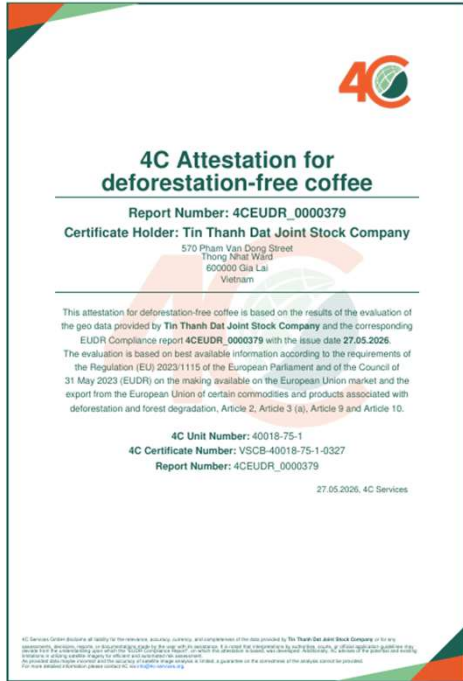
2018: 4C Certification: (Common Code for the Coffee Community) is an independent, stakeholder-oriented, internationally recognized sustainability standard for the entire coffee industry, combating the goal of Connectivity in chain coffee applications.

2018: FDA certification is a particularly important type of certification when individuals and organizations want to successfully transport goods or circulate products to the United States.

2022: HACCP: hazard analysis and critical control point system, this is a system to identify, evaluate and control hazards for all foods.

2024: 20,000 tons of produce were certified under the 4C standard, with a remarkable 15,000 tons meeting the rigorous requirements of the **4C EUDR** certification.

2025: HALAL certification: The products contain Halal ingredients and comply with Islamic Shariah Law; therefore, it is Lawful for Muslim consumption/use.





TIN THANH DAT

COFFEE PROCESSING FACTORY – GIA LAI, VIETNAM



IDEAL LOCATION:

Our factory located in Pleiku city, Gia Lai province, in the central highland of Vietnam which is ideal for sourcing the best bean from farmers.

The coffee bean factory is located in the heart of Gia Lai province, known for producing some of the finest coffee beans in Vietnam.

The close proximity to the source of raw materials allows for quick and efficient procurement of the highest quality coffee beans directly from our farmer network.



STRICT QUALITY CONTROL:

We established and applied strict quality management to ensure best quality satisfaction to our partners.

The company's commitment to quality and prestige is evident in every step of the coffee-making process, ensuring that every cup of coffee produced is a testament to the success of the company.



MODERN MACHINERY:

The factory is well-equipped with modern machinery from destoner, grading, to color sorter and wet-polished that can meet every unique demand of each buyer.

The color sorter uses advanced algorithms to sort the coffee beans based on color and remove any beans that do not meet the desired quality standards. The graders use precision technology to grade the beans according to their sizes, ensuring consistency in the final product.



SUSTAINABLY
SOURCED



PREMIUM
QUALITY



RELIABLE
PARTNER



GLOBAL
STANDARDS



- **Factory Location:** Tra Da Industrial Park
- **Production Capacity:** 500 MT/day



OUR SUSTAINABILITY APPROACH

Committed to creating long-term value for people, the planet, and our partners through responsible practices and sustainable growth.



CREATING STANDARD

Create value and balance stakeholder interests by good corporate governance, compliance with applicable laws and regulations, and product quality and safety.



TAKING CARE OF PEOPLE

Recognise people as the driving force behind our business; respect their human and labour rights; provide a safe and healthy work environment and offer opportunities to grow and excel.



MANAGING OUR ENVIRONMENTAL IMPACT

Mitigate our environmental impact by monitoring and optimising resource efficiency, applying responsible agricultural practices and minimising waste generation.



CONNECTING SUPPLY AND DEMAND RESPONSIBLY

Manage our supply chain in an efficient and sustainable way; mitigate possible environmental and social risks including biodiversity and deforestation.



BUILDING STRONG COMMUNITIES

Have a positive impact on communities where we work and live; empower underprivileged people through stakeholder engagement, partnerships and programmes.



RESPONSIBLE
GOVERNANCE



PEOPLE
FIRST



PROTECTING
THE PLANET



RESPONSIBLE
PARTNERSHIPS



STRONGER
TOGETHER





Sustainability:

Sustainability is a core value for Tin Thanh Dat JSC. Our robust corporate governance keeps our people and products safe, and helps us to balance our shareholders' needs.



Innovation:

Encouraging creativity and experimentation.
Embracing diversity of thought and perspectives.
Promoting a growth mindset that values learning from failure.
Fostering collaboration and cross-functional teamwork.



Empowering:

Conclude with a call to action, inviting employees to embrace their role as empowered leaders and change agents within the organization. Reinforce the idea that empowerment is not just a value but a mindset that drives success and innovation.



Teamwork:

By articulating teamwork as both a company value and mission, you can inspire employees to work together effectively, leverage their collective strengths, and drive positive outcomes for the organization.



CORE VALUE



OTHER ACTIVITIES

Beyond our business, we actively engage in community support, education and sustainable agriculture





TIN THANH DAT JSC

INTERNATIONAL TRADE FAIRS

Connecting Vietnam's finest coffee with global partners.



GLOBAL NETWORKING



STRONG PARTNERSHIPS



SUSTAINABLE GROWTH



MEET GLOBAL PARTNERS



EXPAND MARKETS



SHOWCASE VIETNAMESE QUALITY



PROMOTE SUSTAINABLE COFFEE





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GLOBAL NETWORKING



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MEET GLOBAL PARTNERS



EXPAND MARKETS



SHOWCASE VIETNAMESE QUALITY



PROMOTE SUSTAINABLE COFFEE





THANK YOU

Sustainable Development for a Better Future

