

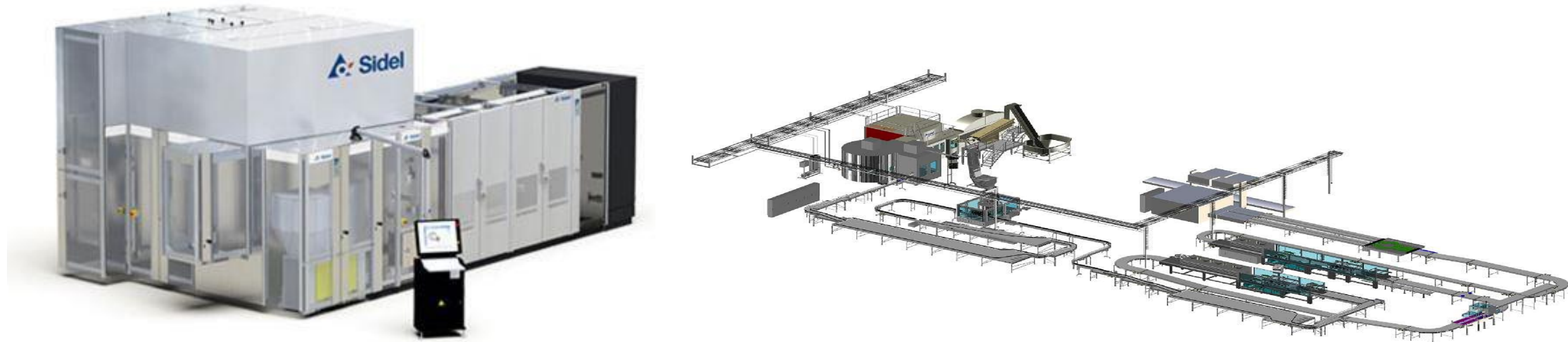


# LAVELA JOINT STOCK COMPANY

**LAVELA Joint Stock Company** is one of leader in fish sauce & condiment field in Vietnam. LAVELA owns KABIN factory, a biggest fish sauce factory in Binh Thuan province with a total area of 70,000m<sup>2</sup> & total investment value is about \$20.6 million USD.



# TECHNOLOGY

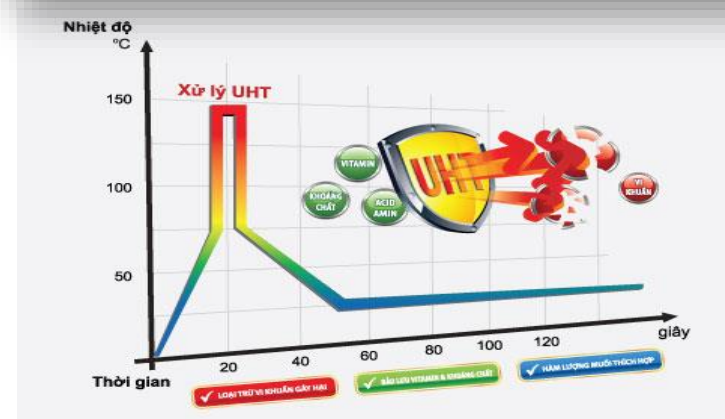


Highlighted with modern production lines imported from Europe, Germany, Italy, Netherlands, ... with the largest scale in Southeast Asia, production of delicious fish sauce with 100% pure technology itself. Fulfilment from the automatic reception of raw materials to the finished product with a capacity of 96 million liters per year.

# TECHNOLOGY

**LAVELA** produces fish sauce on modern technological lines, applying UHT pasteurization technology. So that, the fish sauce is absolutely safe and has a delicious taste.

UHT (Ultra High Temperature) technology is the advanced pasteurization method used in the modern food industry for foods such as fresh milk, yoghurt, fruit juices. The product is processed at high temperatures ( $130^{\circ}\text{C}$  -  $150^{\circ}\text{C}$ ) for a short period of seconds, eliminating harmful bacteria while retaining its original flavor and nutritional value of Products.



# TECHNOLOGY

The fish sauce of LAVELA is processed and quality controlled through a closed production process with high automation level. As a result, fish sauce is not only delicious, nutritious but always ensures the food hygiene and safety standards as prescribed by the Ministry of Health



# CERTIFICATION



**ISO 22000:2005  
Certification**



**HACCP  
Certification**



**Certification Of Phan Thiet  
Geographical Indications**

# CERTIFICATION



**DO NGƯỜI TIÊU DÙNG  
BÌNH CHỌN**

**VIETNAM**

**High Quality Product**



**PHAN THIẾT**  
**NƯỚC MẮM - FISH SAUCE**

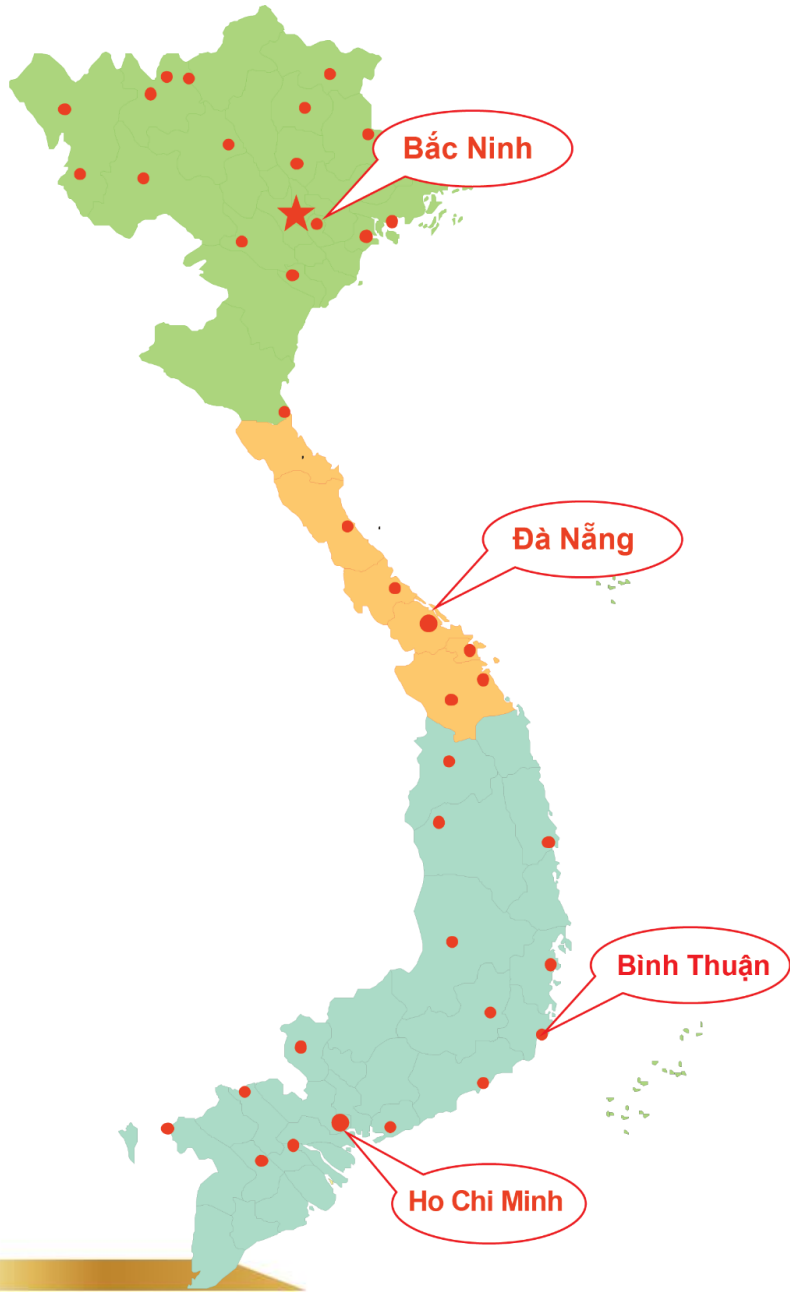
**Certification Of Phan Thiết  
Geographical Indications**

# HUMAN RESOURCES & LOGISTICS SYSTEM

- The human resources of LAVELA combine experienced and well-trained staffs with dynamic and zealous young people.
  - The Logistics system covering the nationwide.
  - The distribution system spread throughout the country.
- These key points ensure the business operation of LAVELA developed.



# HUMAN RESOURCES & LOGISTICS SYSTEM



- The system of transshipment warehouse is located along key areas throughout nationwide
- Partners providing leading transportation services
- Have a team of private delivery vehicles, quality assurance service

## With 4 Warehouse located in:

- Thuan Thanh Industrial Zone, Bac Ninh Province
- Hoa Cam Industrial Zone, Da Nang City
- Nguyen Thi Tu street, Binh Hung Hoa B Ward, Binh Tan District, HCM City
- The Factory was built in Ham Kiem Industrial Zone 1 – Phan Thiet City, Binh Thuan province

# DISTRIBUTION

- Over 100 distributors in 63 province
- 30.000 outlets coverage
- And over 200 Morden Trade including Big C, Coop, Aeon, Lanchi,...



# PRODUCT PORTFOLIO



Premium



Intermediate



Popular



# SOY BEAN SAUCE



250 ml



250 ml



500 ml



500 ml



500 ml





# CHILI & TOMATO SAUCE



250gr



270gr



270gr



# HORECA PRODUCT



4.8 L



4.8 L





Тянкушюи!